

# Management Consultant

Companies pay you to solve their hardest problems. Long hours, fast learning, and big pay at the top.

## TYPICAL PAY

**\$92,000**

a year, full time

## PAY RANGE

**\$56k to \$145k**

starting to experienced

## TIME TO QUALIFY

**4 to 6 years**

after high school

## DEMAND

**Moderate**

job outlook

## LICENCE NEEDED

**No**

anyone can do it

## WHERE YOU WORK

**Consulting firms, client offices,  
hotels, home office**

## How you get there

- 1 High school** Grades 11 and 12  
Top marks across the board. Firms look at grades all the way back. Debate, case competitions and student business clubs help.
- 2 Bachelor's degree** 4 years  
Business (Ivey, Queen's, McGill, Rotman, Sauder) is the classic route, but engineering, economics, science and math graduates are hired too. Keep a high GPA (grade point average). Do case competitions.
- 3 Internships** Summers  
A summer at a consulting firm, a bank or a big company. Firms fill many analyst jobs from their own interns.
- 4 Case interviews** Final year  
Several rounds where you solve a business problem out loud. Practice for months. Offer rates at top firms are in the low single digits.
- 5 Analyst to consultant to manager** 5 to 7 years to manager  
Two to three years at each level, with an up-or-out review culture. Many earn the CMC (Certified Management Consultant) designation along the way.

## Pros and cons

- + High starting pay and fast raises
- + You learn more in two years than in most jobs in ten
- + Opens doors to almost any business career after
- Sixty-hour weeks are normal, more before a deadline
- Travel and hotels four days a week on many projects
- Up-or-out reviews, constant judgment

## Good to know

### Ontario built a consulting factory

Ivey at Western University in London, Ontario teaches almost entirely by business case, the same format as a consulting interview, and sends a large share of its graduates into consulting and banking each...

### Up or out

Most large consulting firms expect you to be promoted within a set number of years or to leave. It sounds harsh, and it is also why former consultants are everywhere in Canadian business: the firms push tale...

## Optional boosts

Strategy. Technology and digital transformation. Operations and supply chain. Public sector.

### Where these numbers come from

Job Bank: Professional occupations in business management consulting, wages (updated Nov 2025)

CMC-Canada (Canadian Association of Management Consultants)

CMC-Canada: Certification

Ivey Business School, Western University

Numbers checked September 2026. Pay figures are typical full-time annual amounts in Canadian dollars, based on Government of Canada Job Bank wage data and published salary grids. They vary by province, employer and experience. Tuition is for domestic students. Sources, links and the click-through version: <https://career.help/ca/careers/management-consultant>



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